

/// Your partner for your trade. ///



The world can count on you. And you can count on us.





More for professionals. More for you.

Be it in the store or via our online shop: more and more trade professionals from a variety of sectors

purchase their work materials at HORNBACH. All-rounders for renovations or maintenance, public institutions, hotels, associations, farmers and tradespeople are some of our most loyal customers.

A large selection and full shelves, high-quality brands at guaranteed everyday-low-prices and personal contact persons at our ProfiTheke (pro desk): we continuously refine our product ranges and services to offer professional customers the best possible support for their projects and orders.

This brochure provides you with an overview of the benefits for professional customers at HORNBACH.

You want to know more? Our Mr. Pro Team in your HORNBACH store will be happy to meet you. Simply call or come and visit the ProfiTheke in the store.

**Kind regards,
Jochen Braun**
Member of the Management in Germany



**PROFI
SERVICE**

You look after your customers.

And we look after you.

Personal contacts for trade customers in each HORNACH store.
The Mr. Pro team offers custom-made solutions for your questions and concerns.



You will find the Mr. Pro team at the ProfiTheke in the store.



During opening hours, you can reach the Mr. Pro team on their direct line.



You can send questions to the Mr. Pro team by e-mail.



You can also use WhatsApp to quickly send messages to your Mr. Pro team.



"Ordered it with my Mr. Pro team via WhatsApp a short while ago and have just picked it up. Brilliant.", says a customer in the Darmstadt store.

The HORNBACH everyday-low-price.

Everything at a low price.

Applies to the entire assortment – be it online or in the store.

Always at a low price.

365 days a year.

Guaranteed low price.

Should you find an item at a lower price in a competitor, we will match that price. In the store you will receive an extra 10% discount on items stocked there. Excluding sale items.

Even after the purchase.

Should HORNBACH lower the price of an item within 30 days of your purchase, we will credit the difference to your account. Just create your customer account, record the purchase via the electronic receipt, and get it automatically credited for your next purchase in case of a price reduction. Excluding sale items.

More under [hornbach.de/dauertiefpreise](https://www.hornbach.de/dauertiefpreise)

Large quantities are

best bought at scaled prices.

If you purchase larger quantities you will benefit from lower piece prices.
Immediately available in the store.



Items marked in this manner offer you a price benefit compared to the individual piece price, if you buy larger packaging units.

All information in the store and under [hornbach-profi.de](https://www.hornbach-profi.de)

HORNBACH

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Paying with the HORNBACH ProfiCard.



What is the ProfiCard?

The ProfiCard is free of charge and offers you a fixed, monthly credit limit for your purchases. Within this limit you can make non-cash purchases and pay the following month. Your employees can also shop up to the credit limit you set.

Top priority is what you need.

Payment can be handled later.

As a trade customer, purchases are cashless on account – for you and your employees.

Convenient payment by invoice

Arrange flexible purchase on account with the Mr. Pro Team.

No more cash for your employees

Authorise your employees to make purchases with set credit limits.

An invoice for every purchase

For every purchase, you will receive a complete invoice that will be recognised by the tax authorities. On request, we will send you a detailed, itemised overview by email every month.

Pro checkout

Save time and pay quicker at the pro checkout.

Extended returns guarantee

You can return unused in-stock merchandise free of charge within 12 weeks of purchase. Custom-made products are excluded from this offer.

Electrical installation.

Newton developed the theory.
You ensure the practical side



// Fuses and fuse boxes



// Switches and sockets



// Cable mounts and connectors

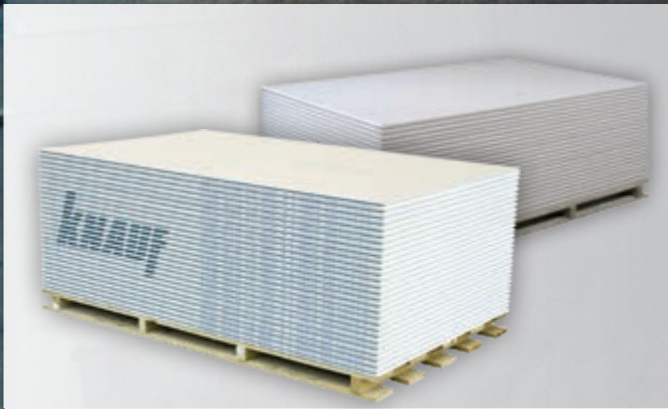


// Switch boxes and conduit boxes

Drywalling.

Others pay for CrossFit.

You just go to work.



// Plasterboard- and gypsum fibreboard



// Insulation



// Profiles and ceiling suspensions



// Drywalling tools

Plumbing.

The reason why the Oxford dictionary lists "done" before "finished for the day".



// Cisterns and frame systems



// Installation material and tools



// Radiators and accessories



// Sanitary ware and taps

Paintwork.

You do your job.

And it is your vocation.



// Paints, varnishes and wallpaper



// Putty and sealing compounds



// Glueing and masking



// Tools and sprayers

Garden and landscaping.



Weeds can be killed.

Thanks to you.



// Garden landscaping material



// Garden machinery and forestry supplies



// Fences and fence panels



// Hedge plants, ground cover, bushes



Building and facility management.

The whole building is firing questions at you. We are here if you have any queries.



// Workshop equipment



// Machines and tools



// Workwear



// Smart Home, heating and lighting

The hospitality industry.



You are a hotelier, bar owner,
and a chef rolled in one.

In brief: Professional.



// Hospitality supplies



// Hospitality hygiene



// XXL plant pots and room dividers



// Hospitality tiles

Day-care centres

You look after our future.

We look after you.



// Fences and fence panels



// Play equipment conforming to EN 1176



// Craft supplies



// Sun protection



// Fall protection acc. to EN 1176



// Sand, soil and bark mulch

Additional services for you.



Cutting service

Professional and accurate to the millimetre. Online orders now also possible. Pick up in the store.



Delivery service

We offer job site delivery. Delivery by crane available upon request in the store.



Gas bottle service

Different types of gas are available: propane, acetylene, argon, carbon dioxide, oxygen, protective gas, gas for forklifts, balloon gas.



Rental of samples

To advise your customers: colour fan decks, as well as swatches of wallpaper, floor coverings, and tiles.



Rental trailers and trucks

Online reservation now also possible.



Paint mixing service

Paint, stains, varnishes, and plaster - in every colour. Remixing always possible.

Boels RENTAL

BOELS tool rental

20% discount on tool rental when using the ProfiCard.

More than 2,500 rental machines, tools, and specialist equipment. Online reservation possible.



**We are your warehouse.
So that you do not need one.**

Full shelves. Large quantities for immediate take away.
Drive in, load, pay, and drive out.



**BAUSTOFF
ABHOLLAGER**

**DRIVE IN
BAUSTOFF-ZENTRUM**

Products made to measure. Online configuration possible.

Have the product customised.
In the store, online, or via the HORNBACH app.



// Metal sheet cutting & folded metal sheets



// Shower cubicles



// Windows



// Interior doors & frames



// Blinds



// Worktops



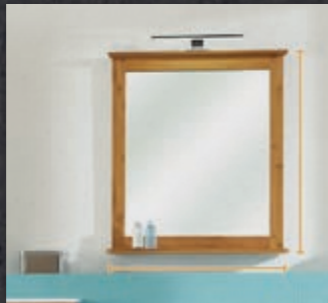
// Staircases



// Awnings



// Insect screens



// Mirrors



// Picture frames & mounts

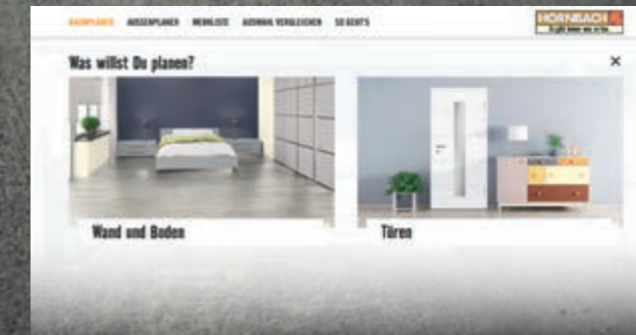


// Protective covers

Room planner.

Visualise your customer's room in 3D

- Choose from our large selection of floor coverings, wallpaper, wall paint, and interior doors.
- Position the furniture to meet the needs of your customer.



Exterior planner.

- Combine wall, skirting board, and window colours
- Compare door types.



Online shop.



Reserve and collect in the store

- Reserve online round the clock.
- Collect your goods just a few hours after making the reservation - or later on a date that suits you.
- All reserved items can be picked up either at the pick-up counter or at the Mr. Pro team.



Order and get it delivered.

- Different payment methods possible
- Order online and pay in the store.
- Get the items delivered to the desired address.
- No shopping costs for parcels from 50 €.



Advantages of a customer account

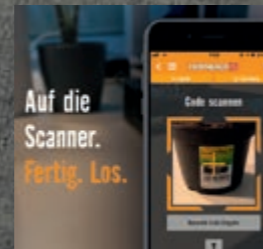
- **Safe transport of goods**
If an item gets damaged in your truck or the rental truck on your way to the job site, we will replace it.
- **Full control over all purchases you can always access all your orders.**
Several delivery addresses can be filed.

HORNBACH app.



Availability

You will find the quantities in stock, the location in the store as well as our scaled prices listed with the product.



Scanner

On the job site, at the customer, or at the bay: scan the barcode and immediately see the item details.



Image recognition

Take a picture of the item and have it shown in the online shop via the HORNBACH app. Done!



E-receipt

Just scan the receipt after purchase. Thus you keep track of everything and benefit from price reductions up to 30 days after the purchase.

More at hornbach.de/app.



Every hero needs

a partner he can rely on.

Stop by for a coffee
at the ProfiTheke

or

agree an appointment
with the Mr. Pro team at
your place or in the store.

*Go to HORNBACH and
turn into a pro customer.*





The pro service is available in all HORNBACH stores.
All contact details for the local pro teams can be found under
hornbach.de/profiservice-kontakt.



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